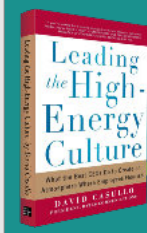


Leading the High-Energy Culture:

What the Best CEOs Do to Create an Atmosphere Where Employees Flourish



Chapter 6



Chapter 6: Query the Key Players

Dynamic Inquiry & Worksheet

The exercises in Chapter 1 – 3 required you to do deep personal thinking about yourself. Chapters 4 & 5 asked you to think and make judgements about your organization, its founder, its legacy, and the Alpha Dogs you identified and observed.

With this next exercise, you will broaden that external search for meaning much more deftly. You will practice and develop your dynamic inquiry skills by interviewing your employees.

Use the next page, making as many copies as needed.

“You’re the one who sees the truth, the Prajna (to use a Tibetan word), in a situation. Once you see the truth in a situation, you know how to navigate it. You have the guts to navigate it. You care enough to navigate it.”

—Seth Godin, American entrepreneur, author, and speaker

Dynamic Inquiry Worksheet

Employee Name

Date

How long have you been associated with our company/organization?

What is it like working here? **~OR~** What do you consider the strengths of our company?

Really? What does that mean? **~OR~** I am interested in your response. Tell me a little more. Can you give me an example?

Customize a question here to get deeper into capturing what this individual believes to be true about your organization's mission, values, and priorities.
